

# Iowa railroad profiles



The railroad profiles in this section were prepared using the annual reports and input from railroads in Iowa. Contacts, transload facilities, and map information are included. Please contact each company about specific services and available resources.

# Appanoose County Community Railroad (APNC)

Emergency number: 641-437-7029 641-437-7100 after hours

## Corporate headquarters

1303 S. 21<sup>st</sup> St.  
P.O. Box 321  
Centerville, IA 52544

## Overview

APNC runs in Iowa from Centerville to Albia, over lines formerly owned by Norfolk Southern Railway; Chicago, Rock Island and Pacific; and Burlington Northern.

## Railroad interchanges

**Moravia, Iowa** CP  
**Albia, Iowa** BNSF, NS

## Major existing customers

**Bemis® Curwood** Centerville, Iowa  
**Centerville Iron & Metal Inc.** Centerville, Iowa  
**Lee Container** Centerville, Iowa  
**RELCO Locomotives** Albia, Iowa

## Potential development opportunities

**Rural Appanoose County – northwest of Moulton, Iowa**  
Rail car storage facility



## Contact(s)

**Heather Clark**  
Office manager

apncrr@iowatelecom.net  
641-437-7029

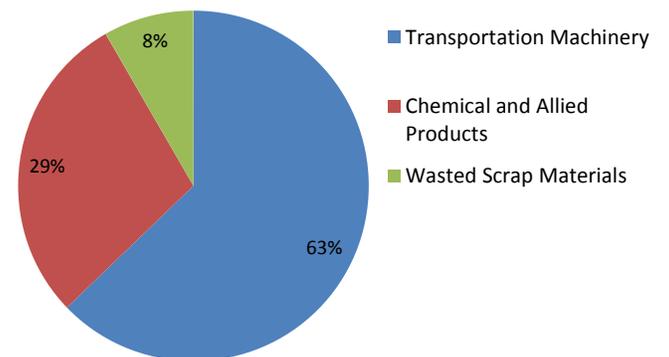
**Craig Kroeger**  
Head engineer

apncrr@iowatelecom.net  
641-437-7029

## APNC in Iowa

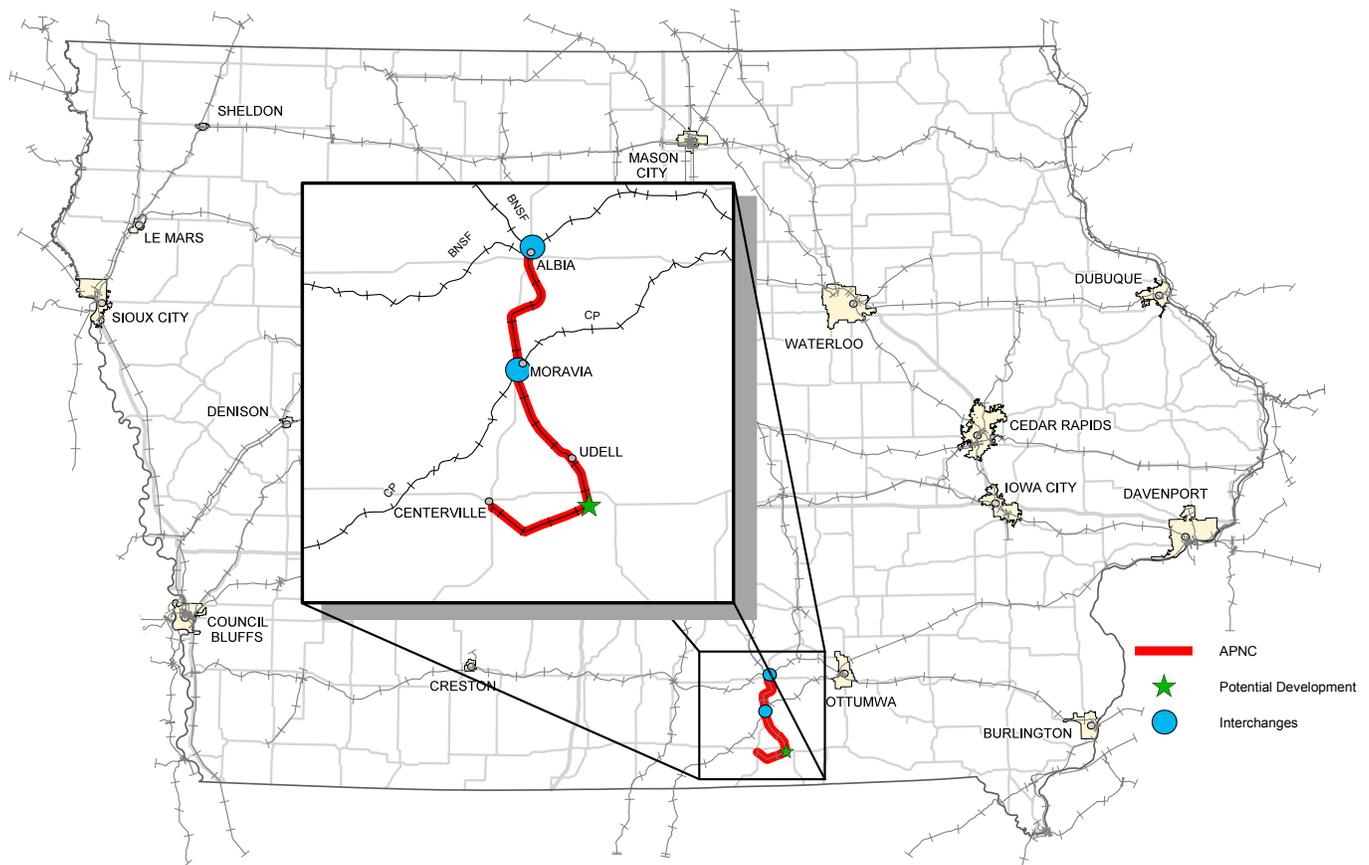
|  |    |
|--|----|
| Miles of track owned/leased/serviced in Iowa | 35 |
| Miles operated under trackage rights in Iowa | 0  |
| Employees in Iowa                            | 5  |

## Commodities



## Marketing development summary

The APNC offers on-demand freight service to four industries in Albia and Centerville. APNC offers impeccable customer service by providing close communication with the industries it serves and the major railroads with which it connects. Interchanges in Moravia and Albia connect the APNC with the NS, BNSF, and CP.



# BNSF Railway (BNSF)

[www.bnsf.com](http://www.bnsf.com)

Emergency number: 800-832-5452

**Corporate headquarters**  
2650 Lou Menk Drive  
Fort Worth, TX 76131-2830

**General offices**  
Sioux City, Iowa

## Overview

BNSF is among the largest railroads in the United States today with operating mileage totaling more than 32,000 miles covering 28 states and two Canadian provinces. BNSF covers the western two-thirds of the United States from major Pacific Northwest and California ports to the Midwest, Southeast, and Southwest; and from Canada to Mexico. The railroad operates 631 miles of track in Iowa, which runs from Burlington to Glenwood. Operations are on mainline tracks in the east, south, and west parts of the state as well as several branch lines (see map).

## Transloading

### Burlington Junction Transloading, Burlington, Iowa

Enclosed facilities with five tracks and 15 railcar spots; can handle bulk and dimensional cargo; warehouse available

### ADM Terminal Services, Camanche, Iowa

Enclosed facility with eight tracks and 100 railcar spots; can handle bulk and dimensional cargo

### Savanna, Illinois

Enclosed and uncovered facilities with three tracks and spots for 999 railcars; bulk and dimensional cargo capability; warehouse available

### Omaha, Nebraska

Covered and enclosed facilities with 15 tracks and spots for 240 railcars; can handle bulk and dimensional cargo; warehouse available

## Intermodal

### Omaha, Nebraska

[www.bnsf.com/customers/prices-and-tools/intermodal-advisor](http://www.bnsf.com/customers/prices-and-tools/intermodal-advisor)

## Railroad interchanges

|                             |      |                             |                |
|-----------------------------|------|-----------------------------|----------------|
| <b>Albia, Iowa</b>          | APNC | <b>Keokuk, Iowa</b>         | KJRY           |
| <b>Burlington, Iowa</b>     | BJRY | <b>Mount Pleasant, Iowa</b> | BJRY           |
| <b>Clinton, Iowa</b>        | CP   | <b>Ottumwa, Iowa</b>        | BJRY, IAIS, CP |
| <b>Council Bluffs, Iowa</b> | CN   | <b>Quad Cities, Iowa</b>    | CP             |
| <b>Davenport, Iowa</b>      | IAIS | <b>Sioux City, Iowa</b>     | CN, DAIR       |
| <b>Des Moines, Iowa</b>     | IAIS |                             |                |



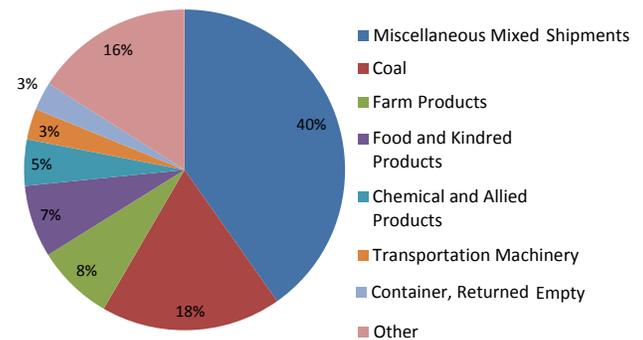
## Contact(s)

|  |  |
|--|--|
| <b>Amy McBeth</b><br>Director, Public Affairs      | <a href="mailto:amy.mcbeth@bnsf.com">amy.mcbeth@bnsf.com</a><br>763-782-3212     |
| <b>Paul E. Nowicki</b><br>State government affairs | <a href="mailto:paul.nowicki@bnsf.com">paul.nowicki@bnsf.com</a><br>312-850-5678 |
| <b>John Rider</b><br>Economic development          | <a href="mailto:john.rider@bnsf.com">john.rider@bnsf.com</a><br>913-551-4148     |

## BNSF in Iowa

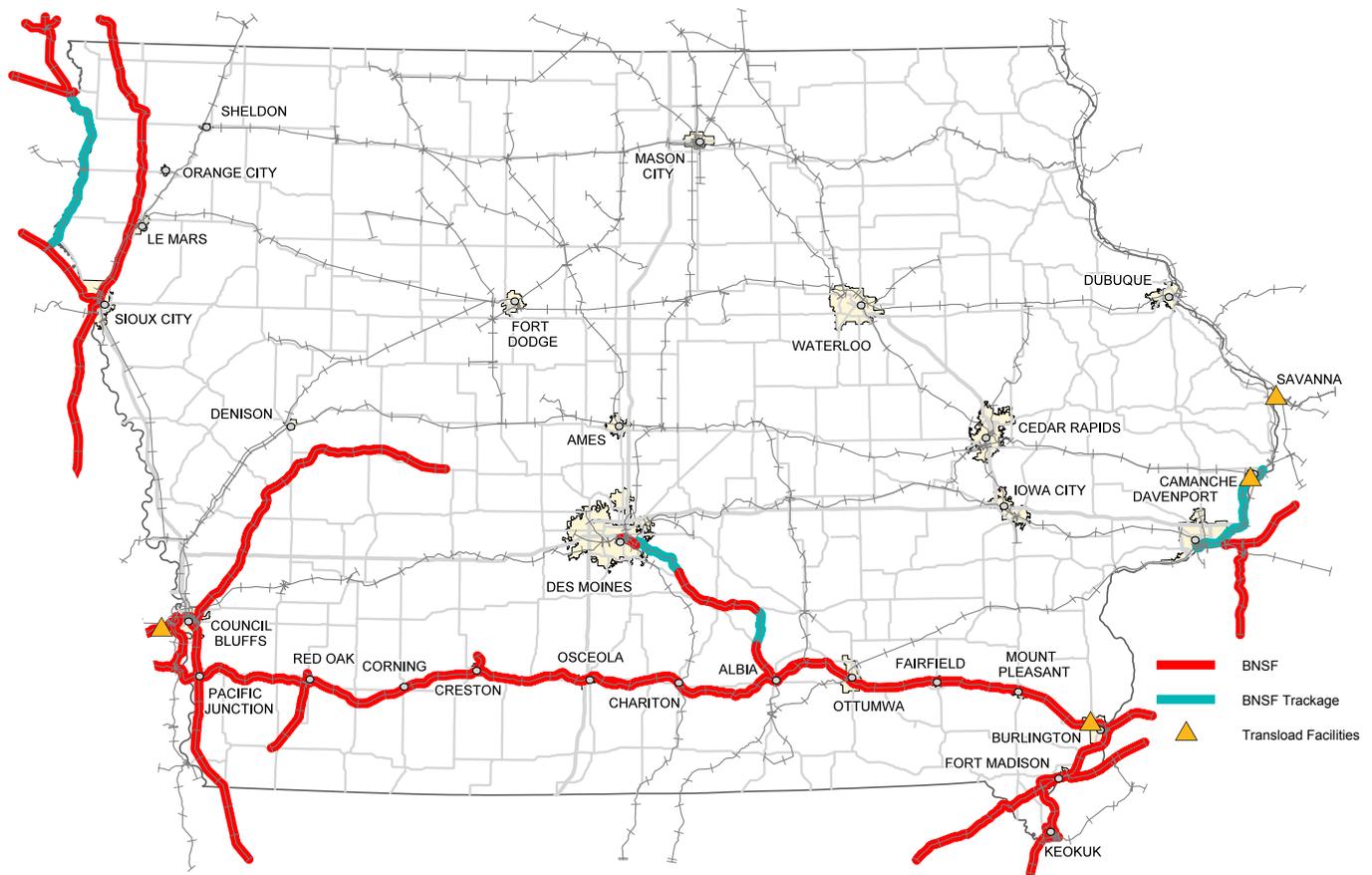
|   |            |
|---|------------|
| <b>Miles of track owned/leased/serviced in Iowa</b> | <b>631</b> |
| <b>Miles operated under trackage rights in Iowa</b> | <b>42</b>  |
| <b>Employees in Iowa</b>                            | <b>830</b> |

## Commodities



## Marketing development summary

Since 2011, BNSF has been instrumental in locating nine new or expanded facilities in Iowa, creating nearly 40 jobs and more than \$33 million in investments. Projects include Pinnacle Food Group in Fort Madison, Cargill Inc. in Eddyville, and Bunge North America Inc. in Council Bluffs.



# Boone & Scenic Valley Railroad (BSV)

www.scenic-valleyrr.com

Emergency number: 515-433-0524

## Corporate headquarters

225 10<sup>th</sup> St.  
P.O. Box 603  
Boone, IA 50036

## Overview

BSV is a nonprofit operating museum located in Boone, Iowa. In 1983, BSV purchased 12 miles of track that was scheduled for abandonment by the Chicago and North Western. A nonprofit historical society was established and began passenger service later that year. Since 1983, BSV has operated a passenger excursion train over the 12 miles of track from Boone to Wolf. In February 2001, BSV obtained an additional 1.66 miles of right of way from downtown Boone eastward to the Boone Industrial Park from the Union Pacific Railroad to serve the industries located in the park. Currently, freight service is only provided on the 1.66 miles to the Boone Industrial Park. Current employment totals four people, all located in Iowa.

## Railroad interchanges

Boone, Iowa

UP



Photo by Loren Karr

## Contact(s)

**Fenner Stevenson**  
General manager

info@bsvrr.com  
515-432-4249

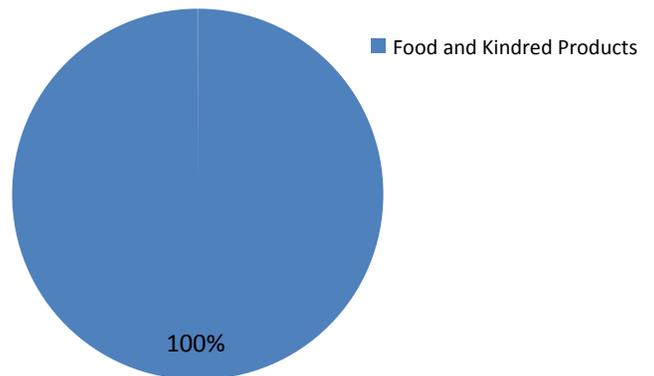
## BSV in Iowa

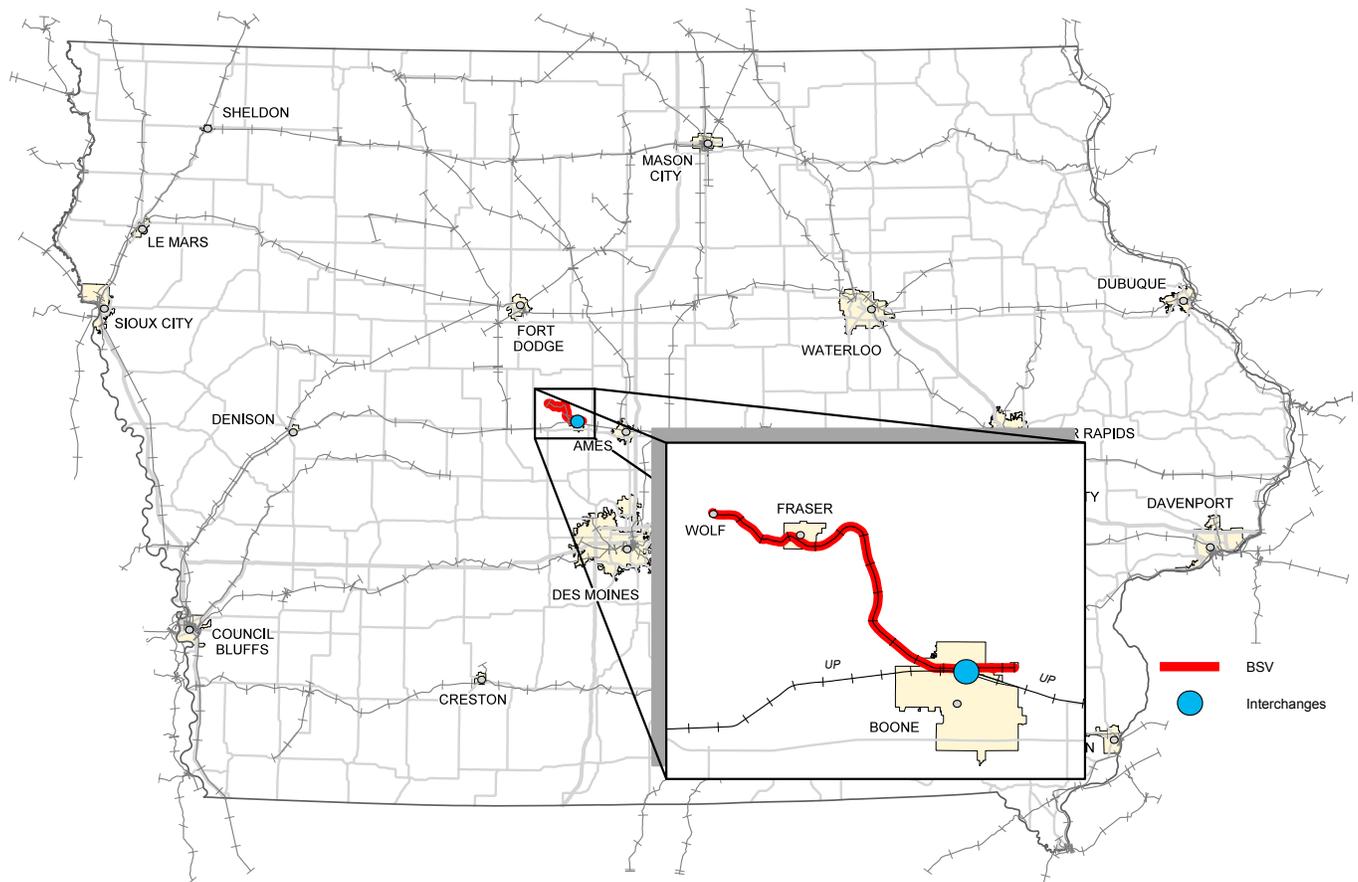
Miles of track owned/leased/serviced in Iowa 12

Miles operated under trackage rights in Iowa 0

Employees in Iowa 4

## Commodities





# Burlington Junction Railway (BJRY)

www.bjryrail.com

Emergency number: 888-753-6157

## Corporate headquarters

200 Jefferson St.  
Burlington, IA 52601  
Phone: 319-754-5000

## General offices

1510 Bluff Road  
P.O. Box 37  
Burlington, IA 52601  
Phone: 319-753-6157

## Overview

The BJRY is a shortline railroad that was established in 1985 and is headquartered in Burlington, Iowa. BJRY provides rail switching and commodity transloading services in Burlington, Mount Pleasant, and Ottumwa in Iowa, as well as at locations in Illinois and Missouri.

## Transloading

### Burlington, Iowa

Rail-to-truck and truck-to-rail transload; cross dock; warehouse space; lay-down yard; secure, paved outdoor storage; unit train capable

### Mount Pleasant, Iowa

Rail-to-truck and truck-to-rail transload; 40-acre greenfield site suitable for manufacturing and transloading operations

### Ottumwa, Iowa

Rail-to-truck and truck-to-rail transload; secure lay-down yard; end-ramp

## Railroad interchanges

|                             |      |
|-----------------------------|------|
| <b>Burlington, Iowa</b>     | BNSF |
| <b>Mount Pleasant, Iowa</b> | BNSF |
| <b>Ottumwa, Iowa</b>        | BNSF |

## Potential development opportunities

### Henry County – Mount Pleasant

Forty-acre greenfield site suitable for manufacturing and transloading operations

### Des Moines County – Burlington/West Burlington

Forty-acre greenfield site suitable for manufacturing and transloading operations



## Contact(s)

### Robert Wingate

General manager

rwingate@bjryrail.com

319-753-6157

### Jonathon Wingate

Marketing manager

jwingate@bjryrail.com

319-753-6157 ext.102

### Andrew Hoth

Corporate relations

hothlaw@mchsi.com

319-754-5000

### General inquiries

bjry@lisco.com

## BJRY in Iowa

Miles of track owned/leased/serviced in Iowa 12

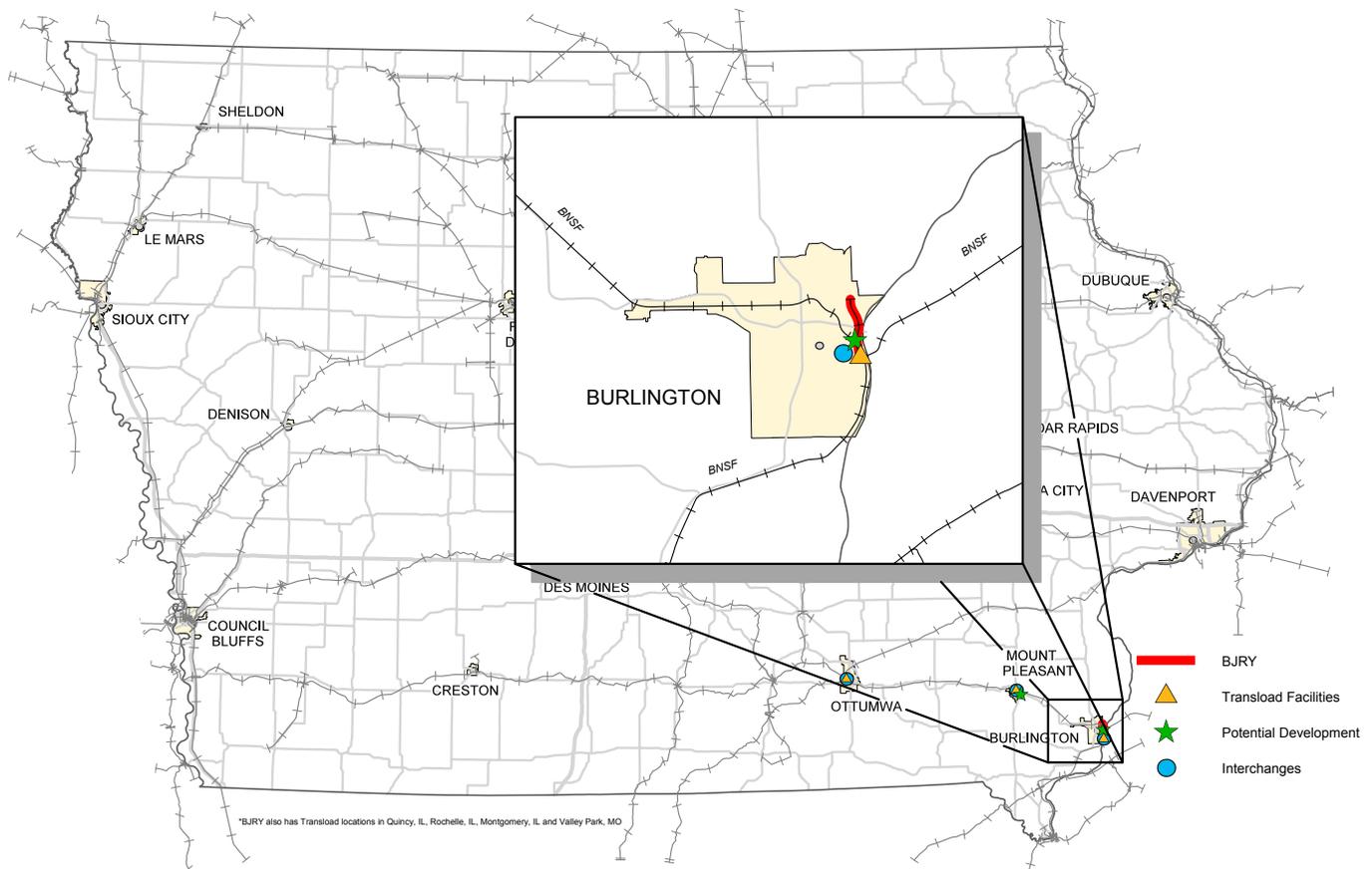
Miles operated under trackage rights in Iowa 0

Employees in Iowa 17

## Marketing development summary

BJRY provides customers with a fully integrated approach to accessing the freight rail network for both domestic and international shipments. In addition to rail switching services, BJRY provides complete logistical solutions for the needs of our customers. BJRY can handle all or part of the rail shipment process – everything from ordering and billing cars, facilitating transloads from rail-to-truck or truck-to-rail at origin or destination, and provide support with its Class I partners as your commodity moves on the rail network.

BJRY provides this logistic support and offers transload services at each of its terminals. BJRY is able to provide to its customers custom daily reports, on-demand switching, dedicated customer support, and it has locomotives and crews stationed at each site. BJRY has experience handling most types of commodities, including lumber, paper, building materials, frozen food, liquid and dry bulk commodities, machinery, and specialty/oversize loads.



Operates in Iowa as the Dakota, Minnesota and Eastern Railroad Corp.

# Canadian Pacific (CP)

www.cpr.ca

Emergency number: 800-766-HELP (4357)

**Corporate headquarters**  
7550 Ogden Dale Road S.E.  
Calgary, AB T2C 4X9

**General offices**  
120 S. Sixth St.  
Minneapolis, MN 55402

## Overview

CP operates in Iowa as the Dakota, Minnesota and Eastern Railroad Corp. CP operates a transcontinental railroad network in the United States and Canada with a total of 14,000 route-miles. The CP network serves the ports of Montreal and Vancouver in Canada, and reaches key U.S. gateways, including Chicago, Minneapolis/St. Paul, Milwaukee, and Kansas City. CP's corporate headquarters are located in Calgary, Alberta, Canada, while its U.S. operations are based in Minneapolis. Iowa operations include a main route following the Mississippi River from the Minnesota border to Muscatine (crossing the Mississippi River at Sabula for route toward Chicago), then onto Ottumwa and the Missouri border, plus routes operating from Mason City west to Sheldon, east to Marquette, and north into Minnesota.

## Transloading

|                          |                                  |
|--------------------------|----------------------------------|
| <b>Camanche, Iowa</b>    | ADM Terminal Services            |
| <b>Clinton, Iowa</b>     | ADM Terminal Services            |
| <b>Davenport, Iowa</b>   | Murray Warehousing               |
| <b>Davenport, Iowa</b>   | Catch-up Logistics               |
| <b>Mason City, Iowa</b>  | Cartersville Elevator Inc.       |
| <b>Muscatine, Iowa</b>   | Cam II Warehouse Inc.            |
| <b>New Hampton, Iowa</b> | New Hampton Transfer and Storage |

## Railroad interchanges

|                           |            |
|---------------------------|------------|
| <b>Sheldon, Iowa</b>      | UP         |
| <b>Emmetsburg, Iowa</b>   | UP         |
| <b>Mason City, Iowa</b>   | UP         |
| <b>Plymouth, Iowa</b>     | IANR       |
| <b>Clinton, Iowa</b>      | UP, BNSF   |
| <b>Dubuque, Iowa</b>      | CN         |
| <b>Moravia, Iowa</b>      | APNC       |
| <b>Quad Cities, Iowa</b>  | IAIS, BNSF |
| <b>Nora Springs, Iowa</b> | IANR       |
| <b>Ottumwa, Iowa</b>      | BNSF, NS   |
| <b>Lyle, Minnesota</b>    | CN         |



## Contact(s)

**Herb Jones** herb\_jones@cpr.ca

**Will Wangerin** will\_wangerin@cpr.ca  
CP business development

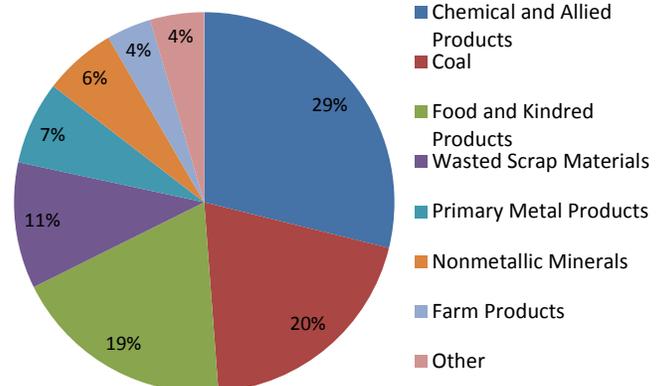
## CP in Iowa

**Miles of track owned/leased/serviced:** 654

**Miles operated under trackage rights in Iowa** 11

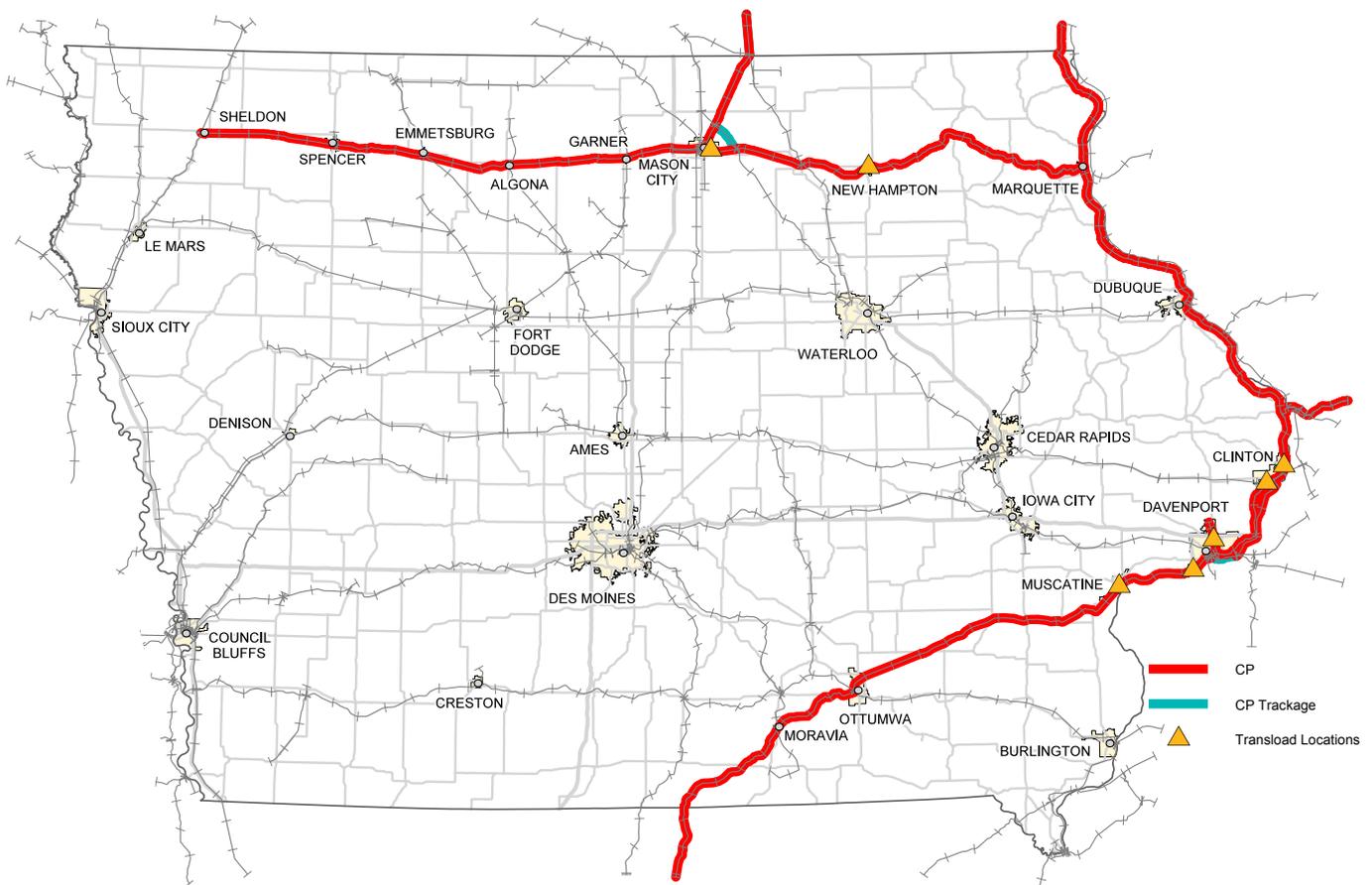
**Employees** 490

## Commodities



## Marketing development summary

What used to arrive today now gets there yesterday. CP helps its customers become more competitive and grow their business with faster and more reliable transit times.



# Cedar Rapids and Iowa City Railway Co. (CRANDIC) (CIC)

www.crandic.com

Emergency number: 319-786-3645

## Corporate headquarters

2330 12<sup>th</sup> St. SW  
Cedar Rapids, IA 52404  
Phone: 319-786-3686

## Overview

CIC, more commonly referred to as CRANDIC, is a shortline railroad providing freight rail service in the Cedar Rapids to Iowa City corridor. CRANDIC connects with two Class I (UP, CN) and two shortline railroads (IANR, IAIS). Priding itself on customer service and flexibility, CRANDIC has been instrumental in supporting economic development in eastern Iowa.

## Transloading

### Wilson Avenue, Cedar Rapids, Iowa

Cross dock; team track for dry material transfer via PD truck

## Railroad interchanges

Iowa City, Iowa IAIS  
Cedar Rapids, Iowa CN, UP, IANR, IAIS

## Major existing customers

Archer Daniels Midland Co. Cargill  
Penford Products Co. Alliant Energy  
International Paper

## Potential development opportunities

Cedar Rapids, Iowa

## Tools and resources for shippers and developers

CRANDIC's website provides points of contact for all aspects of rail transportation. CRANDIC also provides customers access to RMI software for billing, tracking, etc. Staff is available 24/7 to answer your questions.



## Contact(s)

**Jeff Woods** jeffwoods@alliantenergy.com  
Industrial development, marketing, and rates 319-786-3698

**Scott Whiting** scottwhiting@alliantenergy.com  
Customer service 319-786-3660

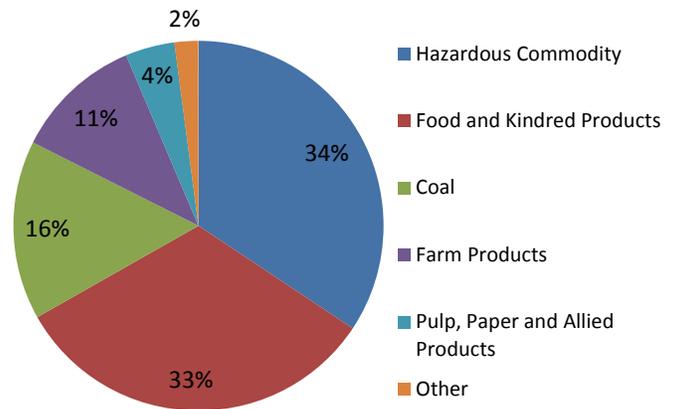
## CRANDIC in Iowa

Miles of track owned/leased/serviced in Iowa 60

Miles operated under trackage rights in Iowa 0

Employees in Iowa 80

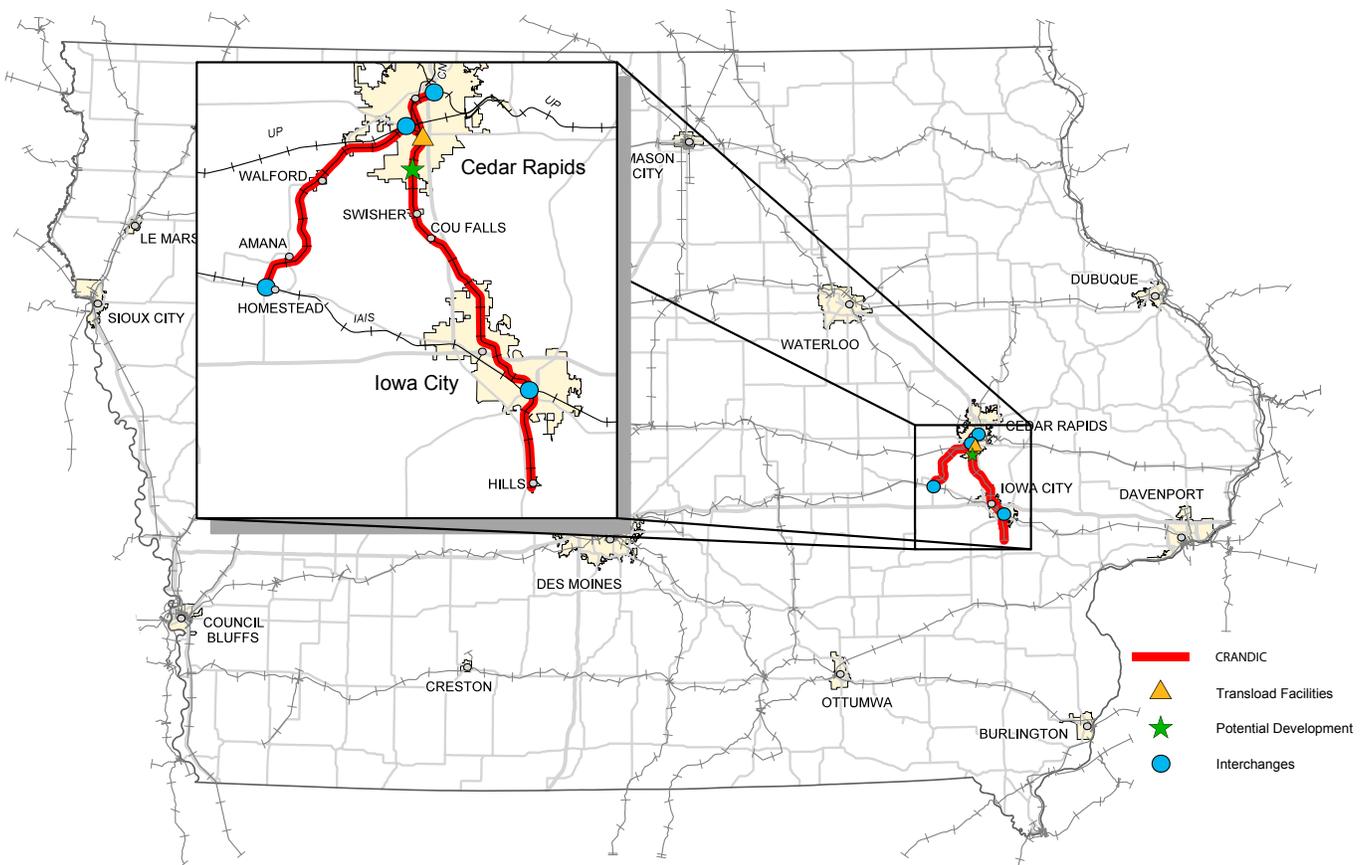
## Commodities



## Marketing development summary

CRANDIC provides direct freight service to 16 industries, and via reciprocal switching, bridge traffic, transloading, and many others. Operating 24/7, CRANDIC offers unique pricing and service options in conjunction with its connecting carrier partners. CRANDIC handles 105,000 carloads of freight annually. Main products hauled are corn, coal, and ethanol. Its 100 employee-strong workforce maintains 132 miles of main line and secondary track and eight locomotive/slug units. Having invested \$50 million to rebuild or expand yards, main lines, bridges, and locomotives since 2007, CRANDIC is poised to provide safe, reliable rail service for decades. In 2005, CRANDIC was selected as the Short Line Railroad of the Year by RailwayAge magazine. It is the only railroad to twice receive the Argus Rail Business Win-Win Award, presented by Argus Media at the North American Rail Shippers Association's annual meeting to honor the best railroad-shipper partnerships in the industry.

CRANDIC's website provides points of contact for all aspects of rail transportation. CRANDIC also provides customers access to RMI for billing, tracing, etc. Staff is available 24/7 to answer your questions.



# CN (CN) [www.cn.ca](http://www.cn.ca)

Emergency number: 800-465-9239

**Corporate headquarters**  
935 de La Gauchetiere St. W  
Montreal PQ H3B 2M9

**General offices**  
17641 S. Ashland Ave.  
Homewood, IL 60430

## Overview

CN operates in Iowa as the Cedar River Railroad and the Chicago Central and Pacific Railroad. CN is a Class I railroad providing rail service across the width of Canada and extending down to the Gulf of Mexico. Direct service to Pacific and Atlantic ports provide connections to Europe and the Far East.

## Transloading

- Le Mars, Iowa**
- Waterloo, Iowa**
- Cedar Falls, Iowa**
- Cherokee, Iowa**
- Fort Dodge, Iowa**

## Railroad interchanges

- Cedar Rapids, Iowa** CRANDIC, IAIS, IANR, UP
- Council Bluffs, Iowa** IAIS, UP, BNSF
- Dubuque, Iowa** CP
- Iowa Falls, Iowa** UP
- Sioux City, Iowa** DAIR, UP, BNSF
- Waterloo, Iowa** IANR, UP

## Iowa river port terminals

- Dubuque, Iowa** Bulk commodities

## Potential development opportunities

- Iowa Falls, Iowa**
- Cedar Falls, Iowa**
- Webster City, Iowa**
- Fort Dodge, Iowa**
- Le Mars, Iowa**



## Contact(s)

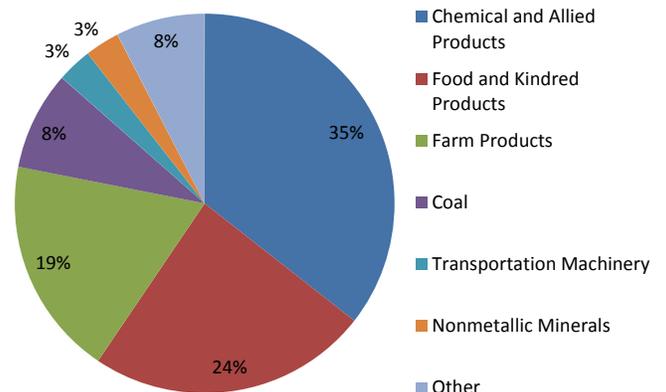
**Dan Drier** Dan.Drier@cn.ca  
Manager – business 708-332-3061  
development and real estate

**John Barnes** John.Barnes@cn.ca  
Account manager 507-456-8186

## CN in Iowa

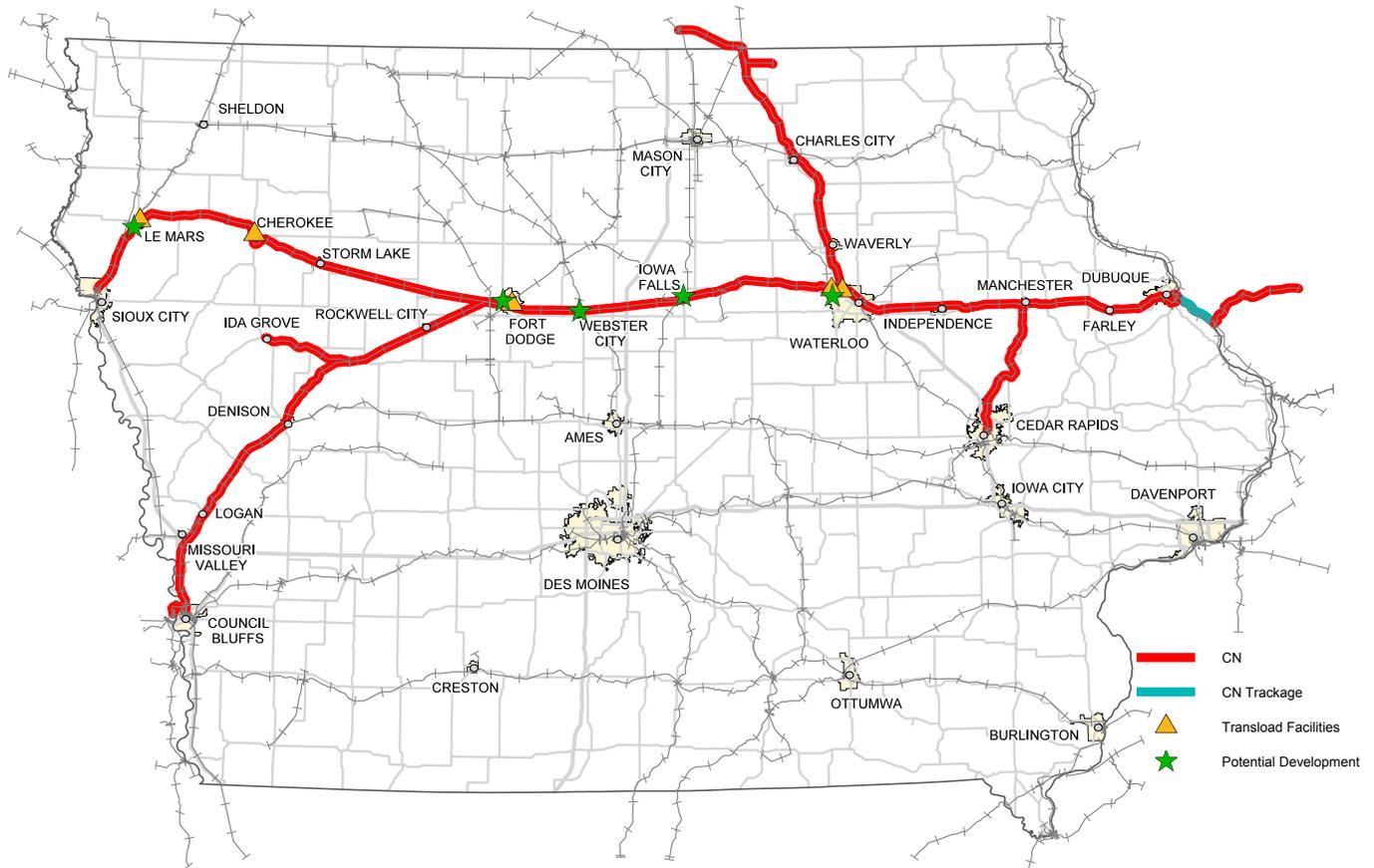
|   |            |
|---|------------|
| <b>Miles of track owned/leased/serviced in Iowa</b> | <b>605</b> |
| <b>Miles operated under trackage rights in Iowa</b> | <b>0</b>   |
| <b>Employees in Iowa</b>                            | <b>191</b> |

## Commodities



## Marketing development summary

CN serves Iowa with main-line routes from Council Bluffs and Sioux City through Fort Dodge, Waterloo, and Dubuque and onto Chicago, where connections are made with the rest of CN's North American network. Branches extend to Cedar Rapids and Ida Grove, Iowa; and southern Minnesota. CN serves numerous unit-train loading facilities, providing single-line service to the Gulf elevators for export.



# D & I Railroad Co. (DAIR) [www.dirailroad.com](http://www.dirailroad.com)

Emergency number: 800-843-7992

**Corporate headquarters**  
300 S. Phillips Ave., Suite 200  
Sioux Falls, SD 57117  
Phone: 605-334-5000

## Overview

DAIR was established in 1981 as a result of the bankruptcy of the former Milwaukee Road. The State of South Dakota purchased a majority of the rail lines in South Dakota, and a portion of the track miles in Iowa. DAIR interchanges with BNSF, CN, and UP in Sioux City, Iowa.

## Transloading

### Hawarden, Iowa: Poet Nutrition (corn oil)

1,800 feet of track leased for a truck-to-rail transload with additional track space as needed for storage

### Hawarden, Iowa: GCC Dacotah Cement (raw cement)

3,000 feet of track leased for a cement terminal with additional track space as needed for storage

### Hudson, South Dakota: Siouxland Energy and Livestock Cooperative (SELC) transload facility

Nearly 7,000 feet of private track constructed by SELC for its ethanol transloading operation

### Various locations

Single or low-volume transloading of an assortment of various products

## Railroad interchanges

**Sioux City, Iowa** BNSF, CN, UP  
**Sioux Falls, South Dakota** BNSF

## Major existing customers

**L.G. Everist Inc.** Aggregates  
**Poet BioRefining - Hudson** Ethanol, DDGs  
**Siouxland Energy Transload** Ethanol  
**GCC Dacotah Cement** Cement  
**Poet Nutrition** Corn oil  
**Prinsco Inc.** Agricultural drain tile  
**BX Civil & Construction Inc.** Magnesium, calcium chloride



## Contact(s)

**Jack Parliament** [jparliament@lgeverist.com](mailto:jparliament@lgeverist.com)  
President/General manager 605-330-6588

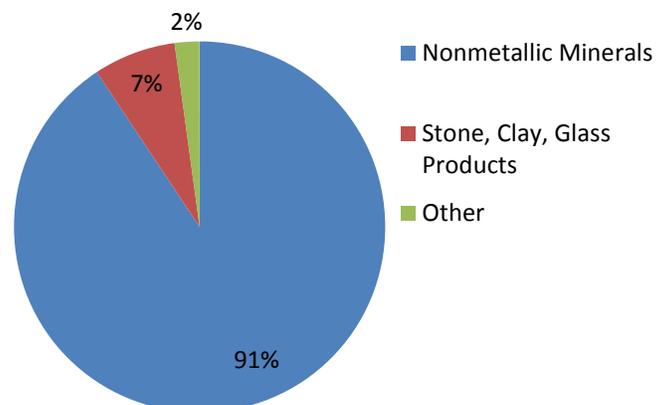
## DAIR in Iowa

**Miles of track owned/leased/serviced in Iowa:** 39

**Miles operated under trackage rights in Iowa** 0

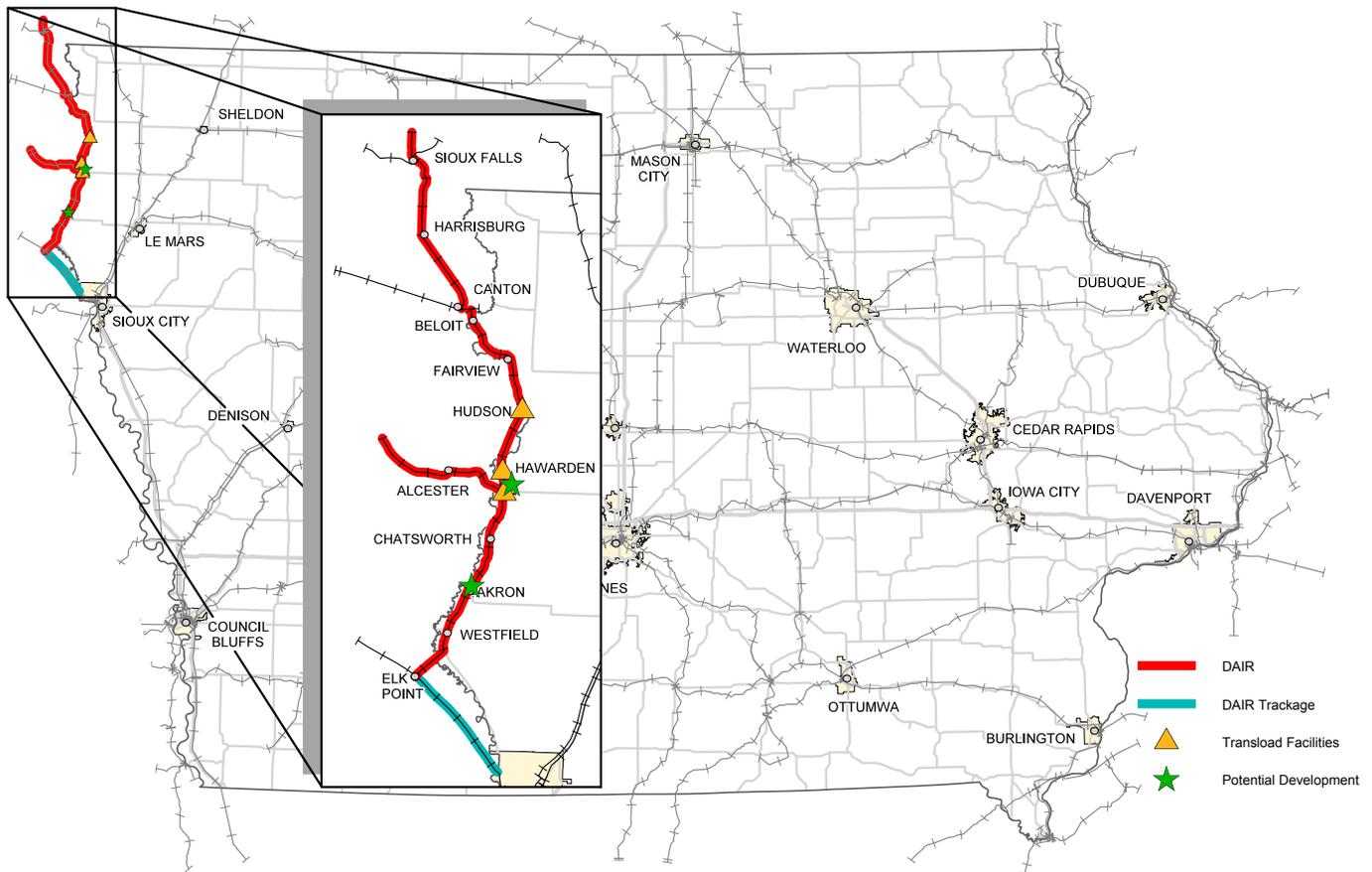
**Employees** 0

## Commodities



## Marketing development summary

DAIR has upgraded all of its bridges and track to 286,000-pound capability. It operates seven days per week on an as-needed basis, with regular service operating five days per week. There are currently three transload locations in operation: Siouxland Energy Transload for ethanol, Poet Nutrition Transload for corn oil, and GCC Dacotah cement for raw cement. DAIR is developing a transload site in Hawarden, Iowa, and has identified numerous greenfield sites for industry development. DAIR regularly interchanges manifest and unit trains with our respective Class I partners.



# Iowa Interstate Railroad Ltd. (IAIS)

www.iaisrr.com

Emergency number: 800-321-3891

## Corporate headquarters

Iowa Interstate Railroad Ltd.  
5900 Sixth St. SW  
Cedar Rapids, IA 52404  
Phone: 319-298-5400

## Overview

IAIS is one of the few regional railroads that connects with the entire Class I railroad system (BNSF, UP, CN, CP, KCS, CSXT, and NS) at multiple locations. The IAIS main line operates from Council Bluffs through Des Moines, Iowa City, and Davenport, Iowa; to Chicago and Peoria, Illinois.

## Transloading

### Council Bluffs, Iowa

Team track accessibility

### Newton, Iowa

Team track accessibility

### Altoona, Iowa

Warehousing facility

## Intermodal

### Council Bluffs, Iowa

### Blue Island, Illinois

## Railroad interchanges

**Blue Island, Illinois** IHB, CSXT, NS, CPRS, CN, UP, CFE, BNSF

**Cedar Rapids, Iowa** CRANDIC

**Council Bluffs, Iowa** BNSF, UP, CN, KCS

**Davenport, Iowa/Rock Island, Illinois** BNSF, CPRS

**Des Moines, Iowa** BNSF, NS, UP

**Iowa City, Iowa** CRANDIC

**Peoria, Illinois** TZPR, TPW, IMRR, NS, UP, BNSF, CN, KJRY

**Utica, Illinois** CSXT



## Potential development opportunities

### Dexter, Iowa

West Metro I-80 Rail Park

### Newton, Iowa

Former Maytag Plant

### Iowa City, Iowa

Iowa City Industrial Park

### Stuart, Iowa

Stuart 1-80 Rail park

### Marengo, Iowa

Former Quad Graphics Building

## Contact(s)

### Carrie Evans

Vice president, sales and marketing

cmevans@iaisrr.com

319-298-5408

### Marty Hanson

Director, Customer Service

mjhanson@iaisrr.com

319-298-5426

### Joe Parsons

Chief operating officer

Jbparsons@iaisrr.com

319-298-5418

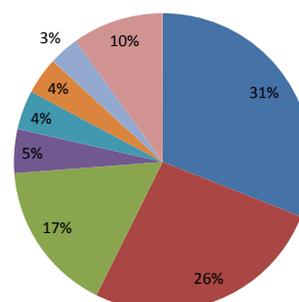
## IAIS in Iowa

Miles of track owned/leased/serviced in Iowa 306

Miles operated under trackage rights in Iowa 62

Employees in Iowa 182

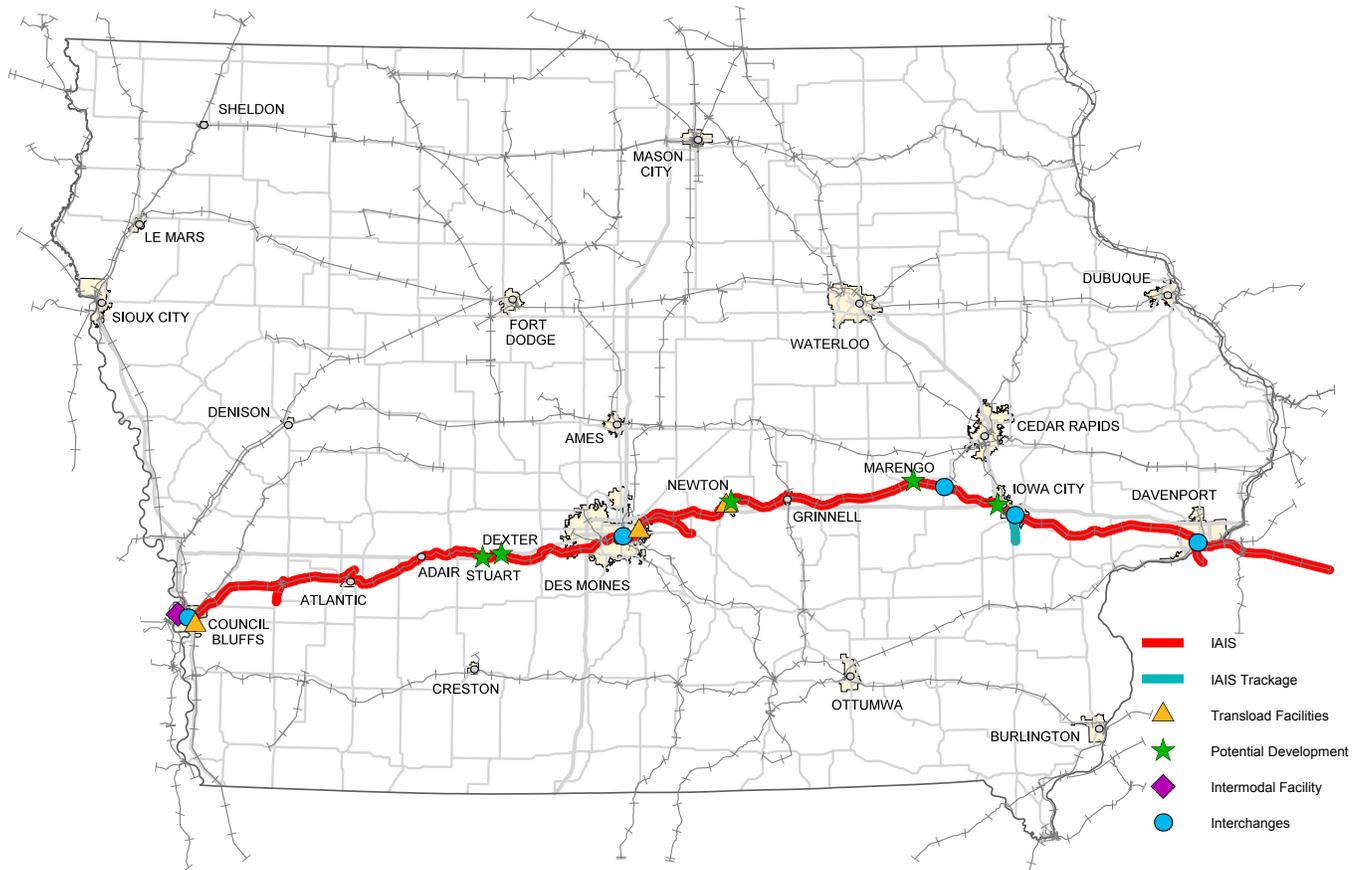
## Commodities



- Hazardous Commodity
- Food and Kindred Products
- Farm Products
- Miscellaneous Mixed Shipments
- Wasted Scrap Materials
- Chemical and Allied Products
- Coal

## Marketing development summary

IAIS service runs from Council Bluffs, Iowa to Chicago, Illinois, with a branch line to Peoria, Illinois. IAIS also provides daily service to Cedar Rapids, Iowa over CRANDIC. IAIS customers have the capability to ship and receive their goods to or from anywhere in North America. Its service pattern is seven days per week between the Omaha and Chicago area. IAIS also offers access to Mississippi River and Illinois River terminals for rail-to-barge or barge-to-rail service.



# Iowa Northern Railway Co. (IANR)

www.iowanorthern.com

Emergency number: 641-816-5870

## Corporate headquarters

Paramount Theatre Building  
305 Second St. SE, Suite 400  
Cedar Rapids, IA 52401  
Phone: 319-297-6000

## Overview

IANR operates over 253 miles of track in northeast Iowa. Their line runs diagonally northwest to southeast from Manly to Cedar Rapids. Passing near or through Mason City, Waterloo, and Cedar Rapids. There are also two branch lines; one from Waterloo to Oelwein, and the other from Forest City south to Belmond.

## Transloading/Development opportunities

### Manly Terminal/Yard, Manly, Iowa

800-car rail classification yard, 100 acres of storage, rail-to-truck transload

### Manly Logistics Park, Manly, Iowa

3-mile loop track and cross-dock facility

### Butler Logistics Park, Shell Rock, Iowa

Rail car storage, industrial building space available, cross dock/warehouse facility

### Waterloo Terminal/Bryant Yard, Waterloo, Iowa

Self-serve, covered and secure cross dock transload facility

### Linn and Benton counties, Iowa

Several greenfield sites are being developed suitable for manufacturing and transloading operations

## Railroad interchanges

|                           |                         |
|---------------------------|-------------------------|
| <b>Manly, Iowa</b>        | UP                      |
| <b>Nora Springs, Iowa</b> | CP to CSXT, NS, and KCS |
| <b>Waterloo, Iowa</b>     | CN to BNSF              |
| <b>Cedar Rapids, Iowa</b> | UP, CN, CIC to IAIS     |



## Contact(s)

### Amy Homan

Carload marketing,  
industrial development

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### William Rhodes

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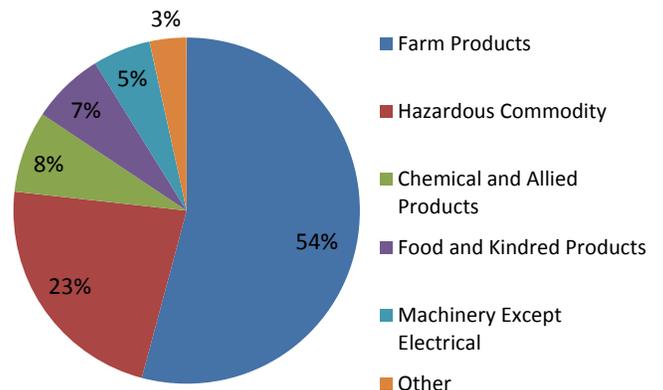
## IANR in Iowa

**Miles of track owned/leased/serviced in Iowa** 219

**Miles operated under trackage rights in Iowa** 35

**Employees in Iowa** 101

## Commodities

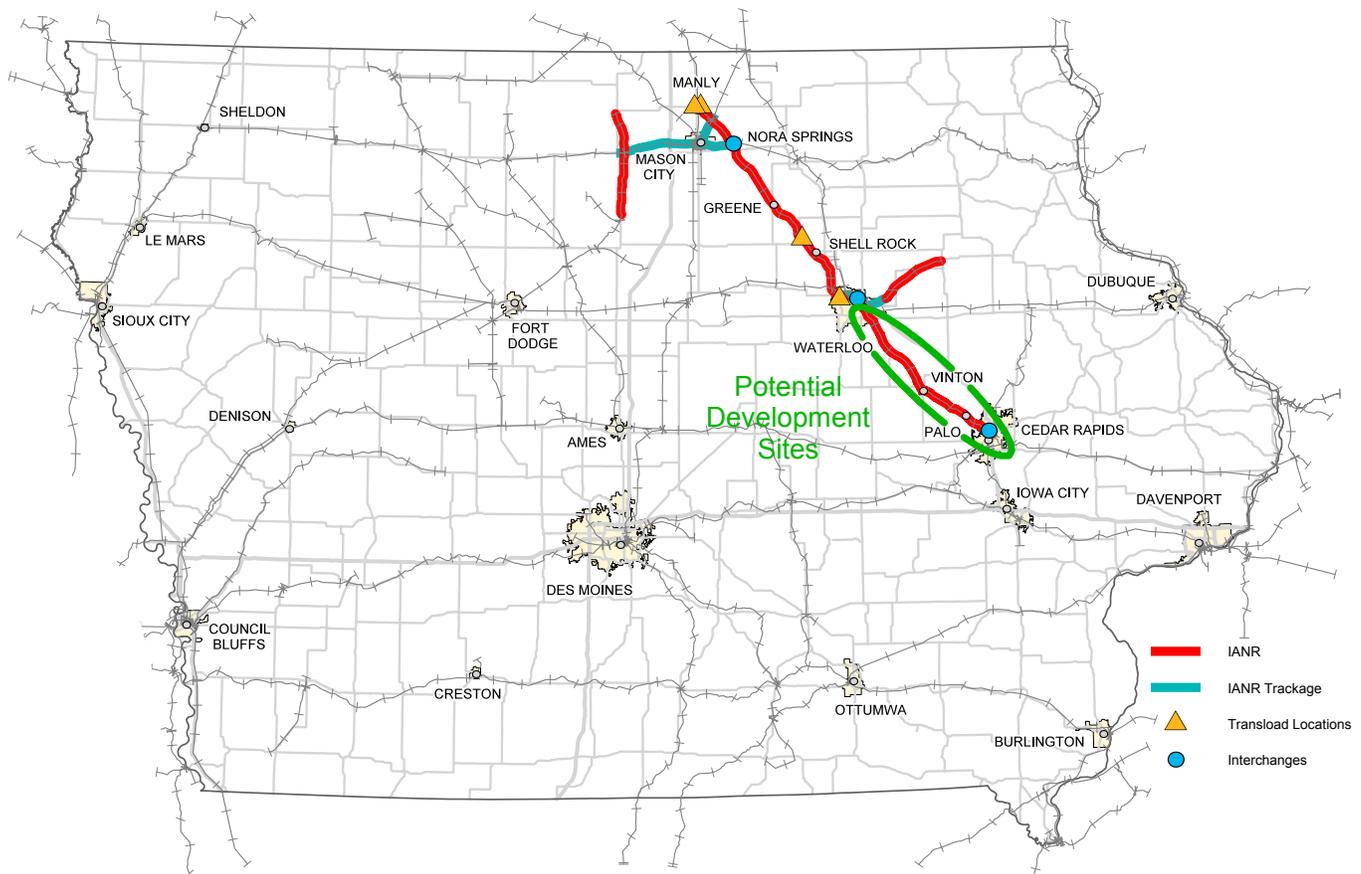


## Marketing development summary

IANR is a leader in market development with high service levels, intense attention to customer needs, and deep knowledge of the regional agricultural marketplace – all of which help our customers to be more competitive. Major industrial expansion has occurred along the IANR lines, with traffic having more than tripled during the past decade. IANR's success in a competitive industry has been achieved with its commitment and dedication to personalized customer service.

IANR has multiple facilities for transloading services, including Manly Terminal, Manly Logistics Park, and Butler Logistics Park (in Shell Rock) with additional rail-served industrial parks under development at Forest City, Oelwein, Vinton, and Cedar Rapids (Palo). IANR is an integral part of agriculture and industry in Iowa and is a proud link in the chain from the farmer's field to the end product. From the grain railed in for production, to ethanol and other co-products railed out to market, IANR provides quality service on both ends of the process for agricultural producers.

IANR is located in the heart of the Midwest and connects with virtually every rail system in the nation giving our customers reliable, cost-effective and efficient rail service to every market in North America. IANR has direct connections with the UP, CN, CRANDIC, and CP. These interchanges also make it possible to connect with BNSF, Kansas City Southern, CSXT, and NS.



# Iowa River Railroad Inc. (IARR)

Emergency number: 641-858-6056 641-751-5105 after hours

## Corporate Headquarters

33371 170<sup>th</sup> St.  
 Steamboat Rock, IA 50627  
 Phone: 641-868-2676

## Overview

IARR is based in Steamboat Rock, Iowa. It operates between Steamboat Rock and Ackley, Iowa, carrying corn byproducts and ethanol from Pinelake Corn Processors to the interchange with the CN.

## Railroad interchanges

**Ackley, Iowa** CN

## Major existing customers

**Pine Lake Corn Processors LLC** Steamboat Rock, Iowa

## Potential development opportunities

**Steamboat Rock, Iowa**  
 Potential transload location



## Contact(s)

**Renee Schachterle** rschachterle@pinelakecorn.com  
 Yardmaster 641-868-2676

**Curt Bennett** 641-868-2676  
 General manager

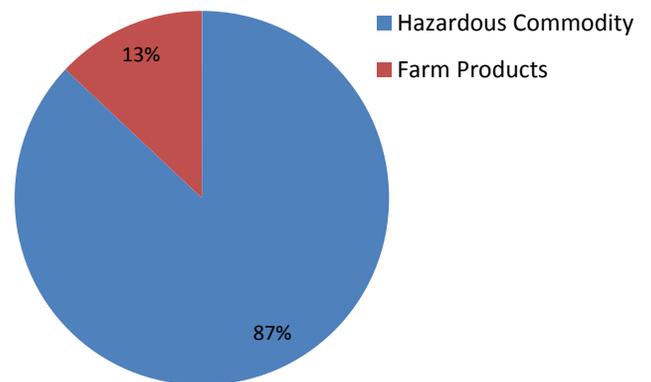
## IARR in Iowa

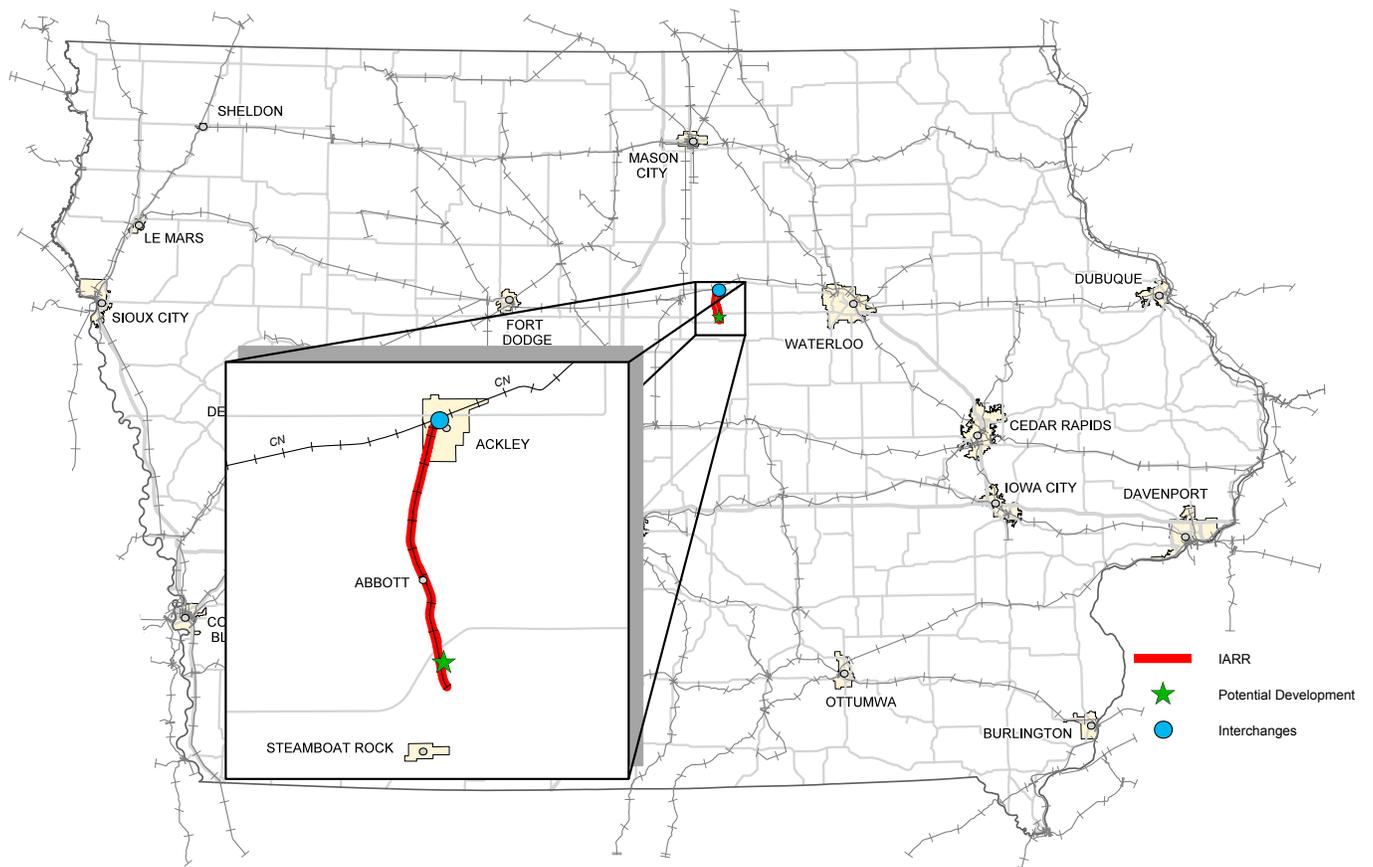
**Miles of track owned/leased/serviced in Iowa** 9

**Miles operated under trackage rights in Iowa** 0

**Employees in Iowa** 1

## Commodities





# Iowa Traction Railway Co. (IATR)

www.progressiverail.com

Emergency number: 641-424-4600

## Corporate headquarters

Progressive Rail  
21778 Highview Ave.  
Lakeville, MN 55044  
Phone: 612-791-1190

## General offices

12045 W. State St.  
P.O. Box 309  
Mason City, IA 50401  
Phone: 641-424-2600

## Overview

IATR is one of seven railroads owned and operated by Progressive Rail Inc. out of Lakeville, Minnesota. IATR is an electric railroad that serves 10.4 miles of track between Mason City and Clear Lake, Iowa. The railroad serves agribusiness and industry in northern Iowa and southern Minnesota. Their operations at Emery, Iowa provide direct switching of train cars and transloading service between trucks and train.

## Transloading

### Emery, Iowa

Transload facility includes car loading and unloading facilities, a truck height dock, liquid transfer capability with track pans, crane service for heavy lifts and flat car loading for machinery.

## Railroad interchanges

**Mason City, Iowa**

UP, CP

## Potential development opportunities

### Clear Lake, Iowa

Transload facility

### Mason City, Iowa

Industrial rail access



## Contact(s)

### David Fellon

President (Marketing/Sales)  
Progressive Rail  
Lakeville, Minnesota

dfellon@progressiverail.com  
612-791-3255

### Michael R. Johns

General manager  
Mason City, IA

mjohns@progressiverail.com  
641-529-0061

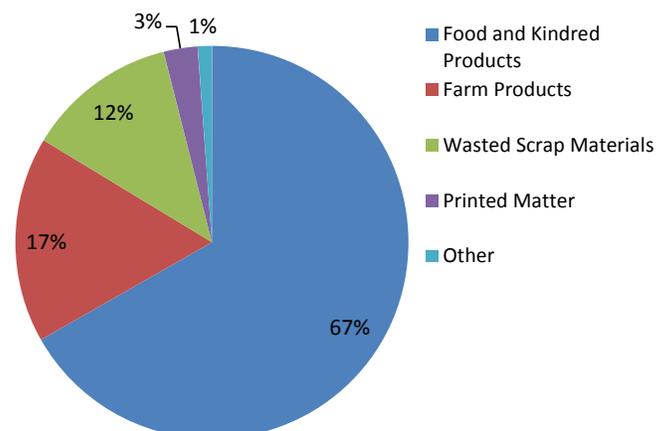
## IATR in Iowa

**Miles of track owned/leased/serviced in Iowa** 10.4

**Miles operated under trackage rights in Iowa** 0

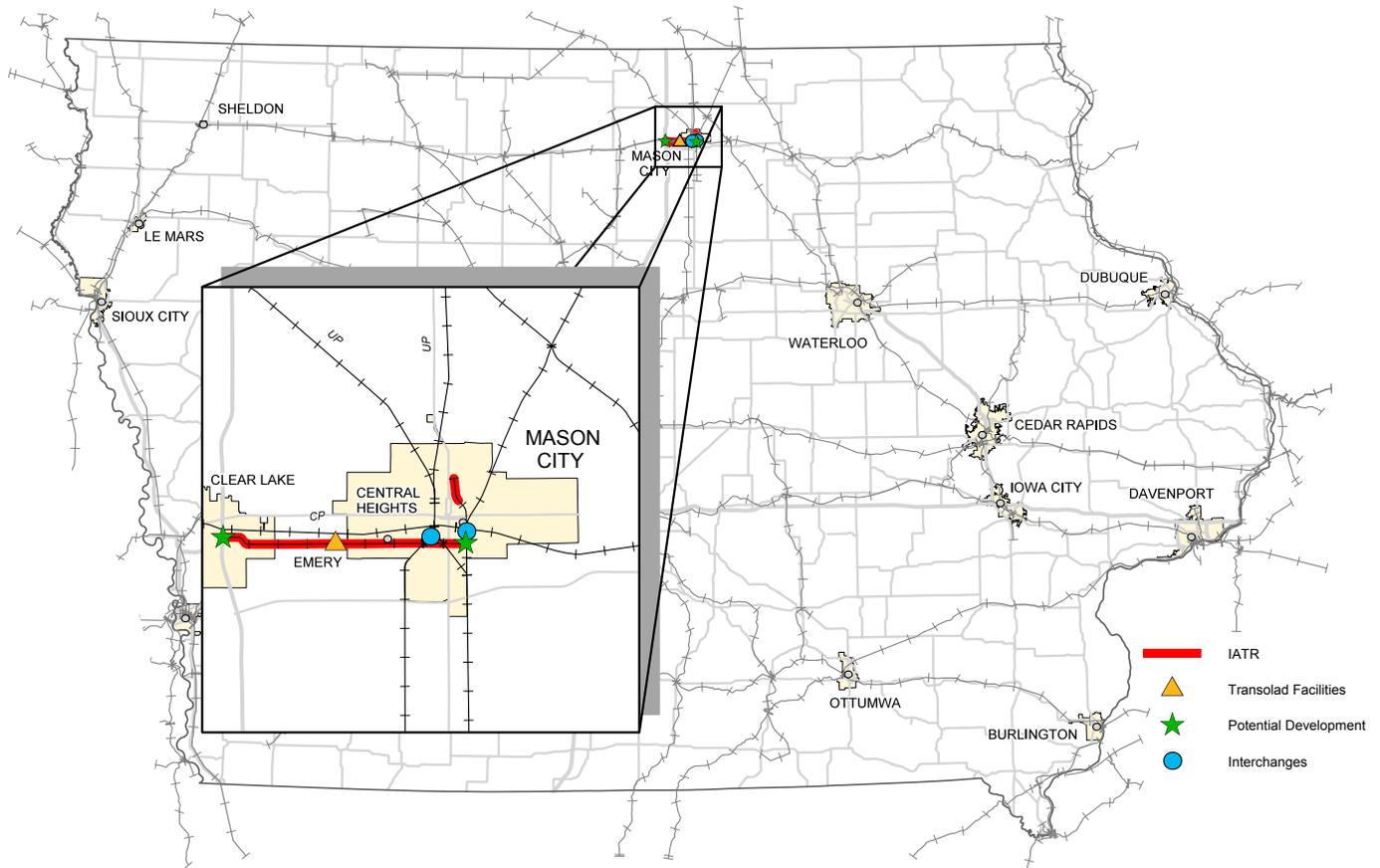
**Employees in Iowa** 3

## Commodities



## Marketing development summary

IATR interchanges with CP and UP, both at Mason City. Switching service is daily, Monday through Friday, and as needed on weekends. IATR presently moves soybean meal, soybeans, biofuels, oils and animal fats, scrap metals, fertilizers, livestock feed ingredients, utility poles, and bulk liquids. The railroad also operates a transload center at its Emery (rural Cerro Gordo County – near Mason City) yard facility.



# Keokuk Junction Railway Co. (KJRY)

www.pioneer-railcorp.com

Emergency number: 800-914-7851

## Corporate headquarters

1318 S. Johanson Road  
Peoria, IL 61607  
Phone: 309-697-1400

## Overview

KJRY, a wholly owned subsidiary of Pioneer Railcorp, operates 114 miles of track from Peoria, Illinois, to Keokuk, Iowa, 12 miles of track in Illinois from La Harpe to Lomax; and has trackage rights from Lomax, Illinois, to Fort Madison, Iowa, a distance of approximately 15.5 miles over the BNSF, allowing the KJRY to interchange traffic with the UP. KJRY also provides service to other Keokuk shippers via reciprocal switching and transloading. The railroad's principal commodities are corn, corn germ, corn syrup, meal, gluten feed, and railroad wheels.

## Transloading

### Keokuk, Iowa

Team track accessibility

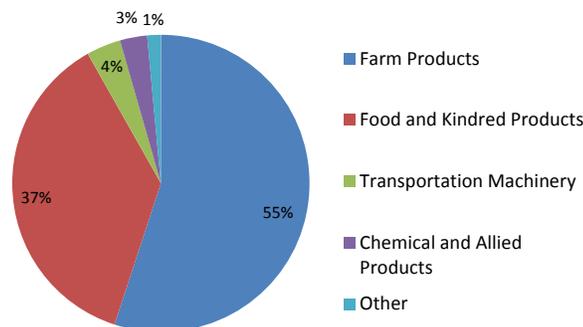
## Railroad interchanges

**Keokuk, Iowa** BNSF

**Fort Madison, Iowa** UP

**Peoria, Illinois** BNSF, UP, CN, NS, IAIS, TPW, IMRL, TZPR

## Commodities



## Contact(s)

**Shane Cullen** scullen@pioneer-railcorp.com  
Storage, purchasing, emergencies

**Tom Black** tblack@pioneer-railcorp.com  
Transportation, Safety

**Cathy Busch** cbusch@pioneer-railcorp.com  
Pricing, business development, general inquiry

**Nathan Johns** njohns@pioneer-railcorp.com  
Governmental affairs

**Kathy Bouris** kbouris@pioneer-railcorp.com  
Customer service

**Frank May** fmay@pioneer-railcorp.com  
Real estate, right of way, utilities

## KJRY in Iowa

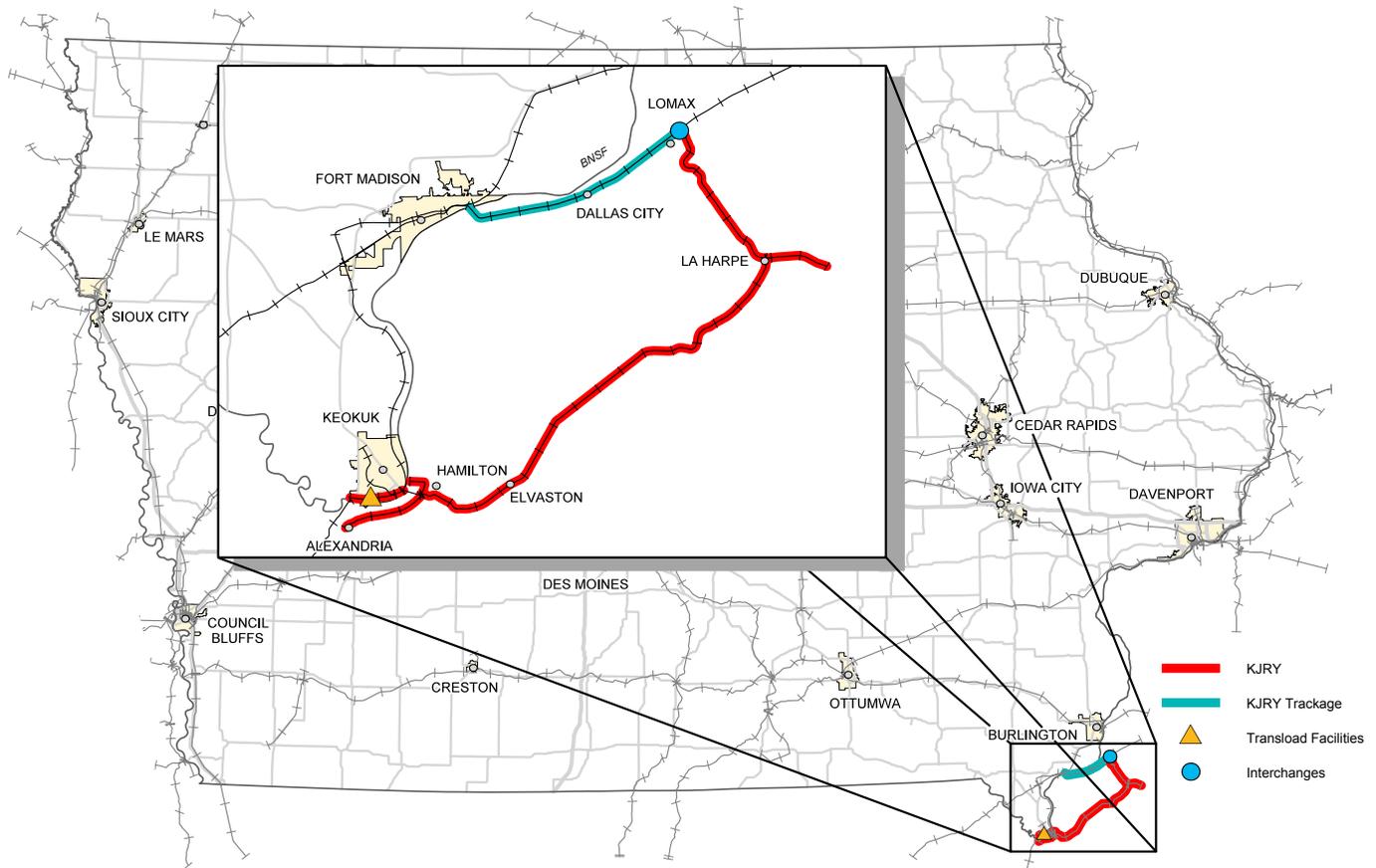
**Miles of track owned/leased/serviced in Iowa** 5

**Miles operated under trackage rights in Iowa** 3

**Employees in Iowa** 17

## Marketing development summary

KJRY, through its multiple Class 1 interchanges, is able to offer reliable, cost-effective service allowing its shippers access to the entire North American freight rail network. KJRY continues to make significant investments in its infrastructure so Iowa's rail network remains a valuable asset for the expansion of existing industry and development of new industry. When rail service is not available at a shipper's/customer's facility, transloading can provide a competitive mode, as well as the opportunity to expand their markets. Transloading provides shippers and customers with the ability to combine the economics of rail with the flexibility of trucks. KJRY has several sites for transloading, giving customers that are not directly rail served, with the advantages of rail.



# Norfolk Southern (NS) [www.nscorp.com](http://www.nscorp.com)

Emergency number: 800-453-2530

## Corporate headquarters

Norfolk Southern Corp.  
Three Commercial Place  
Norfolk, VA 23510

## Overview

NS operates 20,000 miles of track in 22 states and Washington, D.C. The company supports international trade with service to every major eastern seaport, 10 river ports, and nine lake ports. In Iowa, NS has operating agreements with BNSF to run on track from Keokuk through Burlington, and onto Des Moines.

## Railroad Interchanges

**Des Moines, Iowa**

UP, IAIS

**Ottumwa, Iowa**

CP



## Contact(s)

**National Customer  
Service Center**

800-635-5768

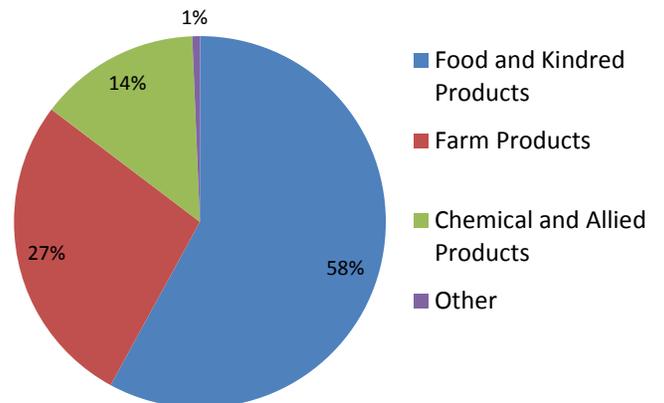
## NS in Iowa

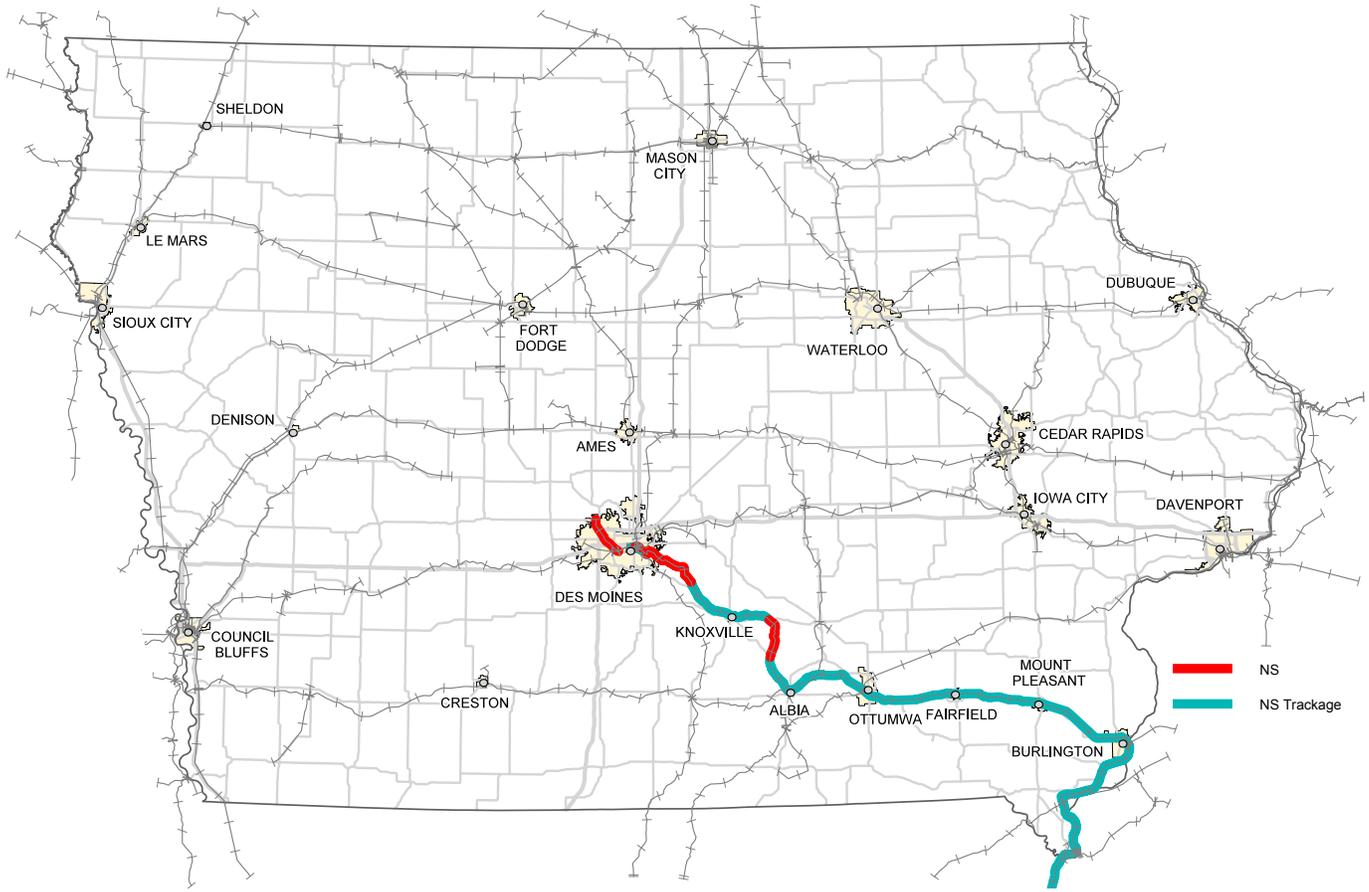
**Miles of track owned/leased/serviced in Iowa** 99

**Miles operated under trackage rights in Iowa** 37

**Employees in Iowa** 0

## Commodities





# Union Pacific Railroad (UP) [www.up.com](http://www.up.com)

Emergency number: 800-877-7267

**Corporate headquarters**  
1400 Douglas St.  
Omaha, NE 68179  
Phone: 402-544-5000

## Overview

Union Pacific Railroad and the Chicago & North Western Transportation Co., which merged in 1995, have been part of the Iowa landscape since the 1850s. Today, UP's tracks span the length and breadth of the state. The east-west main line corridor provides a direct route from Chicago to the West Coast, while the north-south "Spine Line" main line running through Des Moines and Mason City connects Minneapolis-St. Paul and Kansas City. In northwest Iowa, an extensive branch line network exists.

## Transloading

**Union Pacific Distribution Service, Camanche, Iowa**  
12-acre wind component distribution center

**Progressive Rail Services, Clear Lake, Iowa**  
3PL and transloading; temperature controlled warehouse

**Clausen Companies, Clinton, Iowa**  
Food-grade and non-food-grade warehouse space including temperature control, rail/truck transfer for dry and liquid bulk as well as packaged products

**Union Pacific Distribution Service, Council Bluffs, Iowa**  
Team track with a four-car spot and side dock

**Luckey Trucking, Des Moines, Iowa**  
Three tracks with 2,520 track-feet available for plastics transloading

**Merchants Distribution Services, Des Moines, Iowa**  
Public warehouse

**Union Pacific Distribution Service, Manly, Iowa**  
Wind component distribution center

**Big Soo Terminal, Sioux City, Iowa**  
Multi-commodity, multidimensional rail/truck and rail/barge transload terminal

**Geo Reload, Omaha, Nebraska**  
Rail/truck transload facility with warehouse space and outside storage for dimensional products



## Railroad interchanges

|                             |                      |                         |          |
|-----------------------------|----------------------|-------------------------|----------|
| <b>Boone, Iowa</b>          | BSV                  | <b>Iowa Falls, Iowa</b> | CN       |
| <b>Cedar Rapids, Iowa</b>   | CRANDIC,<br>CN, IANR | <b>Manly, Iowa</b>      | IANR     |
| <b>Clinton, Iowa</b>        | CP                   | <b>Mason City, Iowa</b> | CP, IATR |
| <b>Council Bluffs, Iowa</b> | CN, IAIS             | <b>Sheldon, Iowa</b>    | CP       |
| <b>Des Moines, Iowa</b>     | IAIS, NS             | <b>Sioux City, Iowa</b> | CN, DAIR |
| <b>Emmetsburg, Iowa</b>     | CP                   | <b>Waterloo, Iowa</b>   | CN       |
| <b>Fort Madison, Iowa</b>   | KJRY                 |                         |          |

## Contact(s)

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Regional manager, network and Industrial Development  
630-427-2355

**Kelli O'Brien** [kobrien@up.com](mailto:kobrien@up.com)  
Public affairs  
402-544-4749

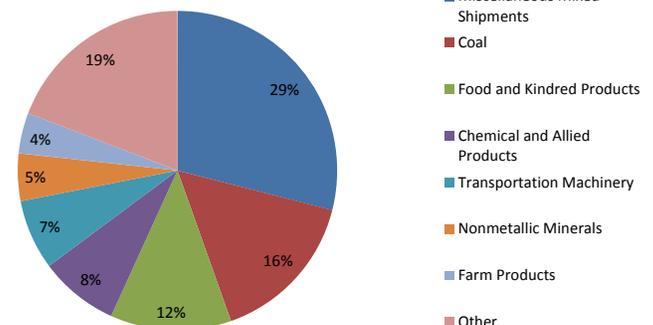
## UP in Iowa

**Miles of track owned/leased/serviced in Iowa** 1,291

**Miles operated under trackage rights in Iowa** 95

**Employees in Iowa** 1,706

## Commodities



## Marketing development summary

As your shipping needs grow, look to the men and women of UP to ensure your shipment gets delivered where you need it, when you need it. Put the power of America's premier transportation company to work for you. Call UP's shipping and logistics experts today at 800-877-0513.

