

Iowa Northern Railway Co. (IANR)

www.iowanorthern.com

Emergency number: 641-816-5870

Corporate headquarters

Paramount Theatre Building
305 Second St. SE, Suite 400
Cedar Rapids, IA 52401
Phone: 319-297-6000

Overview

IANR operates over 253 miles of track in northeast Iowa. Their line runs diagonally northwest to southeast from Manly to Cedar Rapids. Passing near or through Mason City, Waterloo, and Cedar Rapids. There are also two branch lines; one from Waterloo to Oelwein, and the other from Forest City south to Belmond.

Transloading/Development opportunities

Manly Terminal/Yard, Manly, Iowa

800-car rail classification yard, 100 acres of storage, rail-to-truck transload

Manly Logistics Park, Manly, Iowa

3-mile loop track and cross-dock facility

Butler Logistics Park, Shell Rock, Iowa

Rail car storage, industrial building space available, cross dock/warehouse facility

Waterloo Terminal/Bryant Yard, Waterloo, Iowa

Self-serve, covered and secure cross dock transload facility

Linn and Benton counties, Iowa

Several greenfield sites are being developed suitable for manufacturing and transloading operations

Railroad interchanges

Manly, Iowa	UP
Nora Springs, Iowa	CP to CSXT, NS, and KCS
Waterloo, Iowa	CN to BNSF
Cedar Rapids, Iowa	UP, CN, CIC to IAIS



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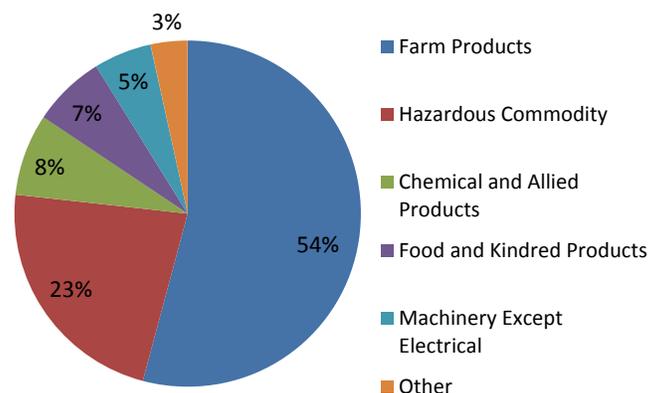
IANR in Iowa

Miles of track owned/leased/serviced in Iowa 219

Miles operated under trackage rights in Iowa 35

Employees in Iowa 101

Commodities



Marketing development summary

IANR is a leader in market development with high service levels, intense attention to customer needs, and deep knowledge of the regional agricultural marketplace – all of which help our customers to be more competitive. Major industrial expansion has occurred along the IANR lines, with traffic having more than tripled during the past decade. IANR's success in a competitive industry has been achieved with its commitment and dedication to personalized customer service.

IANR has multiple facilities for transloading services, including Manly Terminal, Manly Logistics Park, and Butler Logistics Park (in Shell Rock) with additional rail-served industrial parks under development at Forest City, Oelwein, Vinton, and Cedar Rapids (Palo). IANR is an integral part of agriculture and industry in Iowa and is a proud link in the chain from the farmer's field to the end product. From the grain railed in for production, to ethanol and other co-products railed out to market, IANR provides quality service on both ends of the process for agricultural producers.

IANR is located in the heart of the Midwest and connects with virtually every rail system in the nation giving our customers reliable, cost-effective and efficient rail service to every market in North America. IANR has direct connections with the UP, CN, CRANDIC, and CP. These interchanges also make it possible to connect with BNSF, Kansas City Southern, CSXT, and NS.

